



2022 VIRTUAL BUSINESS MATCHMAKING EXPO

FOR CERTIFIED
SUPPLIERS AND
BUYERS FROM
PUBLIC AND
PRIVATE
SECTORS

WWW.BUSINESSMATCHMAKINGEXPO.COM



NEWMILLENNIUM
DEVELOPMENT SERVICES, INC.

EXHIBITOR GUIDE

(631) 406-9312

TLEWTER@NEWMILLENNIUMDEVELOPMENT.COM

EXHIBITOR GUIDE



BATTERY PARK CITY AUTHORITY

Justin McLaughlin Williams, Director of Diversity
200 Liberty Street, 24th Floor, New York, NY 10281
Phone: 646-234-0958
Email: diversity@bpca.ny.gov
Website: www.bpca.ny.gov
Vendor Criteria: NYS MWBE, SDVOB
Buyer Need: Construction Services & Products



D&F DEVELOPMENT GROUP

Barbara Murphy, Pre Development Coordinator
100 Schoolhouse Road, Levittown, NY 11756
Phone: 516-437-0900 Ext. 25
Email: info@thedfdgroup.com
Website: www.thedfdgroup.com
Vendor Criteria: MBE, WBE, HUD SECTION 3, SDVOB
Buyer Need: Union Subcontractors for structural, steel, installers, masonry, electrical, mechanical, building material suppliers rebar, demolition.

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DORMITORY AUTHORITY OF THE STATE OF NEW YORK

Charles Croskey

MWBE Business Development & Outreach Coordinator

28 Liberty Street, 55th Floor, New York, NY 10005

Phone: 212-273-5000

Email: ccroskey@dasny.org

Website: <https://www.dasny.org/>

Vendor Criteria: NYS MWBE, SDVOB

Buyer Need: Construction Services & Products



EASTERN COMMUNICATIONS LTD., LLC

Gregg Moshensky, Contracts Manager

4814 36th Street, Long Island City, NY 11101

Phone: 718-729-2044

Email: gsm@easterncommunications.com

Website: www.easterncommunications.com

Vendor Criteria: Small Businesses

Buyer Need: Companies that Provides Communications Technology and Infrastructure Services

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Goldman Sachs

GOLDMAN SACHS 10,000 SMALL BUSINESSES

Paisley Demby, Business Services Director

200 West Street, New York, NY 10282

Phone: 718-730-7402

Email: pdemby@lagcc.cuny.edu

Website: www.LaGuardia.edu/10KSB

Vendor Criteria: DBE, MBE, WBE, SDVOB, Small Businesses

Services Provided: Educational Resources for Small Businesses



HUD

Henry Comas, HUD Region II Section 3 Coordinator

26 Federal Plaza, New York, NY 10278

Phone: 212-542-7116

Email: HUD@HUD.GOV

Website: www.hud.gov

Vendor Criteria: Section 3

Buyer Need & Services Provided: Professional services such as research studies, business process re-engineering, technical assistance to HUD funding recipients and logistical support services for maintenance and supplies.

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LAFUERZA CDC

Giovana Bracchi, Director

34 Muttontown Lane, East Norwich, NY 11732

Phone: 516-922-8100

Email: info@lafuerzadc.org

Website: www.lafuerzadc.org

Vendor Criteria: Any company that has financing needs.

Services Provided: Financial Services



MTA

Migdalia Taveras, Director, Business and Diversity Initiatives

Metropolitan Transportation Authority

2 Broadway, 16th Floor, New York, NY 10004

Phone: 646-252-1374

Email: mtaveras@mtahq.org

Website: <https://new.mta.info/>

Vendor Criteria: DBE, MBE, WBE, SDVOB

Buyer Need: <https://new.mta.info/doing-business-with-us/procurement/goods-and-services-categories>

EXHIBITOR GUIDE



NEW YORK
STATE OF
OPPORTUNITY.

**Division of Minority
and Women's
Business Development**

NYS DIVISION OF MINORITY & WOMEN'S BUSINESS DEVELOPMENT SERVICES

Doni Soro, MWBE Business Analyst

633 Third Avenue, New York, NY 10017

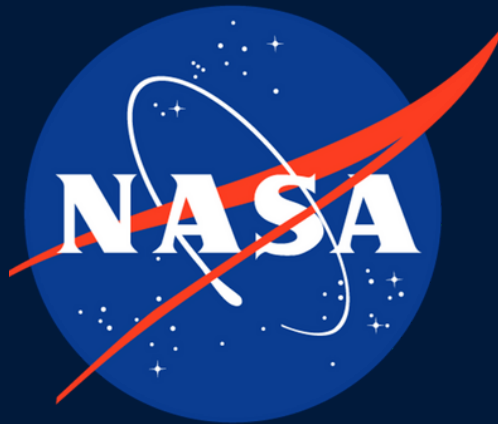
Phone: 212- 803-3735

Email: mwbebusinessDev@esd.ny.gov

Website: <https://esd.ny.gov/doing-business-ny/mwbe>

Vendor Criteria: Companies interested in NYS MWBE Certification

**Services Provided: Government Agency that provides NYS Business
Certifications & Technical Support**



NASA JOHNSON SPACE CENTER

Turmarrow Romain, Business Development Specialist

2101 NASA Parkway, Houston, TX 77058

Phone: 281-483-4512

Email: jsc-smallbusiness@mail.nasa.gov

Website: www.nasa.gov/osbp

Vendor Criteria: Supplier Diversity Companies

**Buyer Need: Engineering Services, Facilities Support Services, Scientific
and Technical Consulting Service, Guided Missile and space vehicle
manufacturing, industrial building construction**

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NASSAU COMMUNITY COLLEGE

Theresa Aydelott, Interim Chief Diversity Officer Affirmation Action Title 9 Coordinator

One Education Drive, Garden City, New York 11530-6793

Phone: 516-467-6652

Email: informationservices@ncc.edu

Website: <https://www.nccu@edu>

Vendor Criteria: Supplier Diversity Companies

Buyer Need: Consulting, Construction, Commodities



NASSAU COUNTY OFFICE OF MINORITY AFFAIRS

Alicia Williams, Director of Special Projects (MWBE, DBE, SDVOB and Section 3)

One West Street – Suite 136, Mineola, NY 11501

Phone: 516-572-1061

Email: mwbe@nassaucountyny.gov

Website: www.nassaucountyny.gov

Vendor Criteria: DBE, MBE, WBE, SDVOB

Services Provided & Buyer Need: Government Agency that provides Business Certifications (Nassau County Purchases Everything)

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NAVAL AIR SYSTEMS COMMAND

Irma Alexander, Deputy Director, Naval Air Systems Command

Headquarters Office of Small Business Programs

47123 Buse Road, Unit IPT (BLDG. 2272)

PATUXENT RIVER, MD 20670-1547

Phone: 301-757-9087

Email: IRMA.E.ALVAREZ-ALEXANDER.CIV@US.NAVY.MIL

Website: <https://www.navair.navy.mil/osbp/>

Vendor Criteria: Supplier Diversity Companies

Buyer Need: Airframes to include design and development; Airborne electronic equipment; Airborne electronic equipment; Air launched weapon; Underwater weapon; Underwater sound systems; Air Traffic Control and combat ID; Aircraft Launch and Recovery Equipment; Support Equipment; Unmanned Air Support Equipment; Unmanned Air Systems; Avionics; Training Systems; Contractor Logistics Support; Electro--Optical Acoustic; Sensors; Modeling and Simulation; Engineering Services; Virtual Environment; Technology Training; Project Management Services; Human Performance; Research/Human Factors Integration

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NEW YORK POWER AUTHORITY

Lourdes Martinez, Supplier Diversity Specialist

123 Main Street, White Plains, New York, NY 10601

Phone: 914-539-5688

Email: Lourdes.martinez@nypa.gov

Website: WWW.NYPA.GOV

Vendor Criteria: NYS MWBE, SDVOB

Buyer Need: SERVICES SUPPLIES/EQUIPMENT

**Accounting Appliances New/Repair, Advertising/Public Relations
Art/Drafting Supplies,Architectural Visual Equipment, Archeological
Services Automobiles New/Repair, Asbestos Removal Boiler Parts,
Banking Services Books Reference/Technical, Catering Building
Supplies, Carpentry Carpeting/Floor Coverings, Computer
Consulting/Analysis Chemicals, Court Reporting/Transcription
Computer Hardware/Software, Demolition Services Copying
Machines/Supplies, Diving and Underwater Construction
Concrete/Gravel/Asphalt, Drafting Electrical Supplies, Editing/Writing
Electronic Components, Electrical Contractors Fences, Engineering
Filtering Equipment, Engraving Design, Exterminators
(insects/rodents) Fuel Oil/Natural Gas, Fencing Contractors
Gauges/Instrumentation, Financial/Brokerage Services HVAC
Equipment/Supplies, General Construction Janitorial Supplies,
General Consulting Services Labels/Signs, Insulation Contractor
Material Handling Supplies, Janitorial Services Novelty
Items/Trophies, Labor Relations Consulting Office Equipment,
Landscaping Office Furniture, Major Electrical Equipment Office
Supplies**

EXHIBITOR GUIDE



NYC DEPARTMENT OF CITYWIDE ADMINISTRATIVE SERVICES

Julieann Lee, MWBE Officer/Director

1 Center Street

David N. Dinkins Manhattan Municipale Bldg

New York, NY 10007

Phone: 646-951-4428

Email: dcasmwbeservices@dcas.nyc.gov

Website: <https://www.nyc.gov/nycbusiness/mwbe>

Vendor Criteria: NYC MBE, WBE

Buyer Need: DCAS contracts for a wide variety of goods and services to support City agencies' needs, including:

Asphalt, Audio Visual Equipment and Supplies, Communications, Equipment, Chemicals, Clothes, Copiers, Drugs and Pharmaceuticals, Dry Ice, Electronics and Electrical Equipment, Fax Machines, Food, Forage, Fuel Oil, Gasoline, Genuine Repair Parts, Hardware, Hospital Equipment, Janitorial Equipment, Kitchen Equipment, Lab Equipment, Machinery, Metal Products, Micrographics, Motorized Equipment (cars, trucks, forklifts, etc.), Nutritional Formula, Office Furniture, Office Machine Supplies, Office Equipment, Machinery, Systems and Supplies, Paints, Paper, Plumbing Supplies, Printing Services, Safety, Security, Sporting Goods, Subscriptions, Textiles, Toiletries, Tools, Toys, Typewriters and Typewriter Supplies, Water and Compact Water Coolers, Services in the building/site-maintenance, vehicle, office and other service categories.

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NYC DEPARTMENT OF SMALL BUSINESS SERVICES

David Coreas, Executive Director, M/WBE Recruitment

1 Liberty Plaza, 11th Floor, New York, NY 10006

Phone: 212-513-6475

Email: mwbe@sbs.nyc.gov

Website: www.nyc.gov/sbs

Vendor Criteria: Companies interested in NYC MWBE certification

Services Provided: Government agency provides NYC MWBE business certification.



NYS DIVISION OF SERVICE DISABLED VETERANS BUSINESS DEVELOPMENT

Daniel Daley, Compliance Specialist

1 Liberty Plaza, 11th Floor, New York, NY 10006

Phone: 212-513-6475

Email: veteransdevelopment@ogs.ny.gov

Website: ogs.ny.gov/veterans

Vendor Criteria: Companies interested in SDVOB Certification

Services Provided: Government Agency provides Service Disabled Veteran Owned Businesses Certifications

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R. J. Industries, Inc.

RJ INDUSTRIES

Bill Doremus, Secretary-Treasurer

75 E. Bethpage Road, Plainview, NY 11803

Phone: 516-845-9772

Email: bjd@rjii.com

Website: www.rjindustriesny.com

Vendor Criteria: NYS MWBE, SDVOB, DBE

Buyer Need: Landscaping, Union Subcontractors for structural, Building material, steel, installers, masonry, electrical, mechanical, building material suppliers rebar, demolition, mechanical specialty equipment.



**SUFFOLK COUNTY
OFFICE OF
MINORITY AFFAIRS**

SUFFOLK COUNTY OFFICE OF MINORITY AFFAIRS

Grace Ioannidis

Director Office of Women Services

100 Veterans Memorial Highway, Hauppauge, NY 11788

Phone: 631-921-5220

Email: grace.ioannidis@suffolkcountyny.gov

Website: www.suffolkcounty.ny.gov

Vendor Criteria: Companies that are pursuing certification

Services Provided & Buyer Need: Government Agency that provides

Business Certifications (Suffolk County Purchases Everything)

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TOUGH LEAF

TOUGH LEAF

Wissam Akra, President

335 Madison Avenue, New York, NY 10017

Phone: 512-517-7299

Email: wissam@toughleaf.com

Website: www.toughleaf.com

Vendor Criteria: DBE, MBE, WBE, SDVOB

Services Provided: Helps certified firms win more projects.